# **Experience is Everything**



VertexOne guides utilities in a digital transformation with meter-to-cash software-as-a-service solutions that drive customer engagement and operational efficiencies.



#### **HOW WE DO IT**

We provide our solutions through a unique and refined delivery model for water, gas, electric, wastewater, municipal and investor-owned utilities across North America.

#### **LOWER RISK**

Mature delivery processes . with prescriptive approach



### **ALIGNED OBJECTIVES**

High-quality implementation ensures a sustainable solution

# **BREADTH OF EXPERIENCE**

30 years spent serving the ... unique needs of utilities





# **PROVEN PERFORMANCE**

SLAs consistently met and utility goals exceeded

# **FINANCIAL CERTAINTY**

Fixed-price solutions for a .... predictable cost of ownership





# **FUTURE PROOF**

Continual innovation and investment in technology



#### **SUCCESS STORIES**

With over 17 million end-customers under management from over 200 utility partners, VertexOne consistently meets key organizational goals.

#### **RELIABLE DEPLOYMENT**

"VertexOne really listened to our needs, provided amazing design support and were very flexible when we wanted to add functionality."

Sarah Skaggs, EPCOR

#### **REDUCE OPERATIONAL COSTS**

"I was just amazed by how much administrative staff time was reduced compared to the past using this notification method!"

Julia Escamilla, Rincon del Diablo Municipal Water District

#### INCREASE CUSTOMER SATISFACTION

"VertexOne has changed how we build relationships with our customers." Fiona Sanchez, Irvine Ranch Water District

# **COMPREHENSIVE SOLUTIONS AND SERVICES**

VertexOne has something for every utility: from world-class customer information systems to proven digital customer engagement, integration services, white-glove implementation services and everything in between. Let VertexOne be **your** utility's guide.

#### **CUSTOMER INFORMATION SYSTEMS**

VertexOne CIS Enterprise™ VertexOne CIS Essentials™ VertexOne Retail Advantage™ VertexOne Finance & Asset™

#### DIGITAL CUSTOMER ENGAGEMENT

VertexOne Customer Advantage<sup>™</sup>
VertexOne Communication Advantage<sup>™</sup>
VertexOne Document Advantage<sup>™</sup>
WaterSmart | GasSmart | ElectricSmart

#### **UTILITY MANAGEMENT**

VertexOne Field Work™ VertexOne MeterSmart™ VertexOne Bill Print + Payment™

#### **ENHANCED SERVICES**

VertexOne FastStart™

VertexOne Integration-as-a-Service™

VertexOne Insight™

Cloud | Grow | Secure | Run

200+ UTILITIES SERVED GAS, ELECTRIC, WATER, SEWER

17+ MILLION END-USE CUSTOMERS

200+
SUCCESSFUL
IMPLEMENTATIONS

# **AWARDS**







30 YEARS SERVING UTILITIES 50+ CIS IMPLEMENTATIONS

275 PRESCRIPTIVE BUSINESS PROCESSES



20+ YEARS SAAS EXPERIENCE
PART OF \$500M DFW CAPITAL FUND
17 YEAR AVG CUSTOMER TERM

